



## White Paper

### OVERVIEW

*“Let’s go and invent tomorrow  
instead of worrying about what happened yesterday”*

- Steve Jobs

In the world of quality compliance “tomorrow” is already here in the form of *AuditOne* which:

- ✓ Transforms the way customers (brand owners) and their suppliers manage compliance.
- ✓ Creates a long overdue efficient industry solution to quality audits and supplier risk assessment
- ✓ Delivers a transparent, streamlined quality audit process that benefits the entire supply chain.

The benefits are tremendous, *AuditOne*:

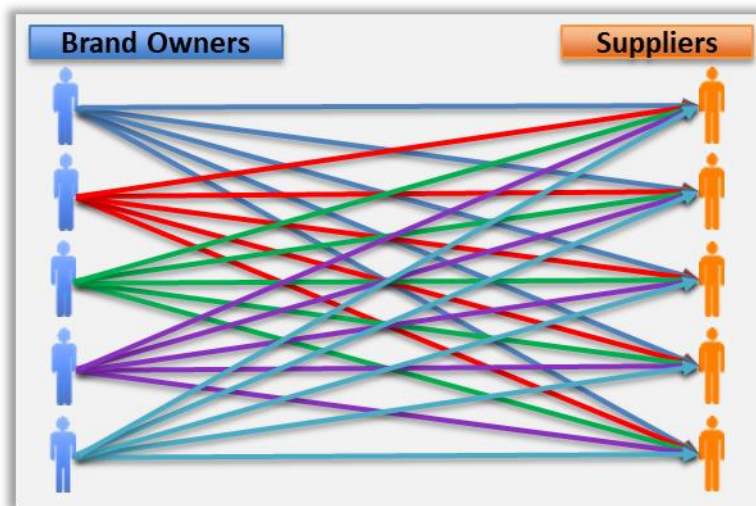
- ✓ Mitigates supply chain risk,
- ✓ Elevates customer quality standards
- ✓ Provides compliance visibility and audit transparency all while
- ✓ Saving financial and human resources.

*"Change is hard because people overestimate the value of what they have  
and  
underestimate the value of what they may gain by giving that up."*

- James Belasco and Ralph Stayer.

AuditOne dramatically changes the value equation for both customers and suppliers. The key to success is to embrace a transformational audit process.

AuditOne streamlines the quality audit process, enhances transparency and mitigates risk throughout the supply chain. The AuditOne platform ecosystem consolidates all quality audit data in a single location while enhancing visibility throughout your supply chain. Prior to AuditOne, industry compliance was a "many to many" execution, fraught with redundancy.



Through the AuditOne Program, the platform ecosystem enables a "one to many" execution, eliminating redundant audits



In a nutshell, the AuditOne initiative is an audit sharing program.

Global non-foods (consumer products) brand owners have harmonized on a single audit standard by category. These leading brands are willing to accept the results of a single AuditOne audit to meet their requirements thereby eliminating repetitive and redundant quality assessments heretofore carried out individually.

The single audit cost is funded by the supplier using an approved auditor. The supplier is then able to share the resulting audit report with their customers.

## Supplier Benefits

- ✓ **Reduce Costs** by eliminating redundant audits –
  - survey results estimate a supplier's average cost to host an audit is about \$4,500USD\*
  - Average AuditOne cost is about \$5,000USD.
  - Thus, elimination of just 2 brand owner audits per year generates savings for the supplier. \*
  
- ✓ **One Harmonized Quality Standard** accepted by many brand owners –
  - allows for greater operational focus,
  - reduces supply chain risk,
  - improves audit consistency,
  - enables a single set of CAPAs,
  - eliminates the need to manage multiple quality system expectations.

- ✓ Opportunity to **shift resources** to greater value-added activities
  - time spent hosting redundant audits can be re-allocated to other value-added activities including continuous improvement efforts.
- ✓ **Heighten Growth Potential** by proactively meeting the unified expectations of global brand owners
- ✓ Leverage AuditOne platform –
  - as a supplier, with a posted audit and compliance certificate, you can demonstrate qualification for participating brand owners, **eliminating the need for a pre-approval audit.**
- ✓ **Simplification** –
  - one quality standard,
  - one audit preparation,
  - one audit,
  - one CAPA,
  - essentially, one and done for your annual risk assessment, meeting the needs of all AuditOne participating brand owners.
- ✓ **BUSINESS DEVELOPMENT**
  - With the AuditOne Platform, suppliers can now advertise their compliance.
  - Never before has there been a means for suppliers to reach prospective customers.
  - Brand owners currently use the platform to identify qualified suppliers who produce the products they seek.
  - Suppliers can advertise their compliance by making their certificate “public” thereby demonstrating their facility’s compliance.

## **Platform Benefits**

The AuditOne platform ecosystem was developed to cost effectively connect brand owners, suppliers, and auditors on a global scale, creating transparency and trust throughout the end-to-end supply chain.

Like most popular platform ecosystems (e.g., Amazon, AirBnB), organizations and individuals have the ability to connect to others seamlessly and easily on the AuditOne platform. The AuditOne platform is a cloud-based platform ecosystem developed in conjunction with AuditOne’s technology partner, greenfence, and hosted by AWS (Amazon Web Services).

It is secure, fast and highly scalable as additional brand owners, suppliers and certifying bodies, and auditors are added. The AuditOne Platform

- Enables an efficient means of coordination between brand owners, suppliers, certifying bodies and auditors.
- Delivers compliance access efficiently and at a low cost.
- Creates the ability for participating brand owners to find qualified suppliers globally.
- Provides transparency to audits and CAPAs to meet brand owner requirements.
- Promotes consumer trust and transparency.

## Summary

In summary, the AuditOne initiative is new and exciting, created by brand owners to develop a collaborative, transparent and streamlined approach to industry compliance.

Leveraging platform technology for supplier compliance achieves goals, reduces costs, improves efficiency, increases supply chain compliance, and ultimately reduces risk for consumers.

The AuditOne team is ready to assist you with your on-boarding process. Simply reach out to [support@auditoneglobal.com](mailto:support@auditoneglobal.com). We are here to guide you through the process.

Key words widely used in today's business landscape are trust, transparency, collaboration, risk, value and compliance. AuditOne achieves each of these prerequisites for successful business relationships.

To learn more, please log on to [www.AuditOneGlobal.com](http://www.AuditOneGlobal.com) for more information on the process, participating brand owners, standards chart and information, and Frequently Asked Questions.

Please join us as we evolve industry compliance to deliver value for all stakeholders!

\*Note – actual audit costs vary by geographic location, plant size and audit standard. While the actual costs may vary, the cost savings relationship should be comparable.